

Virtual CIO Service

Deliver business value by managing your IT today and preparing for tomorrow

SOLUTION BRIEF
JUNE 2020

Service at a Glance

Our Virtual CIO (vCIO) Service includes a part-time, or fractional, vCIO with the experience, expertise, and support team to help you achieve your unique business objectives. Get only the services you need to meet your unique leadership needs:

- Planning and governance
- Financial management
- Managing and developing IT staff
- IT operations
- Vendor management
- Applications
- Data and Business Intelligence
- Information Security
- Risk Management
- Project Management

Service Highlights

Drive competitive advantage through key outcomes such as:

- ▶ **Transformative IT Leadership:** achieving greater IT value & performance at the lowest overall cost
- ▶ **Culture of Excellence:** improving productivity for your workforce and/or customers
- ▶ **Trusted Reputation:** increasing user & customer satisfaction

The Evolution of IT's Role: From Reactive to Proactive

Business leadership is facing a new challenge. As information technology becomes a critical enabler of business success, the IT organization can no longer operate as a functional area just responding to problems and maintaining technology and applications. IT must become a facilitator of your business optimization, expansion and transformation goals. A proactive IT approach is a new necessity to reach business goals and outcomes—which means now is the time to drive improved IT performance.

Does Your Organization Have a Proactive IT leader?

Key signs it may be time for you to try a vCIO

IT leadership can make or break the success of your business. If you are looking to capitalize on these opportunities within your organization, it's time to rethink your approach to IT leadership:

- Is your IT engaged with business leadership?
- Are your IT priorities aligned with business priorities?
- Are you making effective decisions around IT?
- Does your team have confidence in IT's ability to deliver.
- Do you want your IT value to exceed expectations?
- Can you promise no surprises around IT investment requests?
- Does IT deliver in a timely fashion?
- Is IT enabling improvement and transformative activities for the business?
- Are employees or customers delighted with IT services?
- Are any business disruptions caused by IT services being down?
- Are you confident in the security of your information and systems?
- Is your business IT compliant?

The Business Value of a vCIO

Choosing the right talent model for your organization

By definition, a vCIO is an experienced, multi-faceted IT executive who serves as a part-time Chief Information Officer for organizations that cannot justify a full-time, dedicated executive. While in-house leadership talent may be more familiar to you, there are unique benefits to hiring a vCIO beyond cost efficiencies.

Xigent's vCIO Service delivers pre-vetted talent, giving you a resource that not only has deep expertise and understanding of the market and industry trends, along with a good understanding of business and IT management, but also has a track record of success. Additionally, our qualified vCIOs understand your organization and business objectives while bringing knowledge, experience, methodology, framework, and a skilled team of resources to the table. As your business needs change, our vCIO Service allows you to easily consult with new resources to get fresh ideas without the time-consuming hassle, worry and expense associated with changing IT leaders.

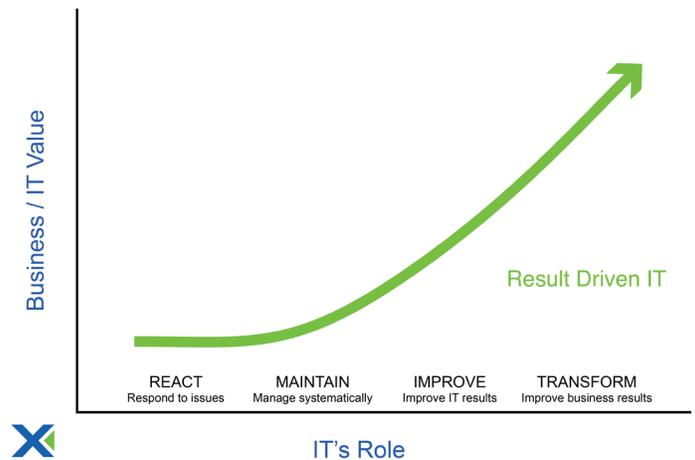
Getting Started with an Xigent vCIO

How to get real results from your IT investments

At Xigent, we hire best-in-industry talent, so you don't have to go looking for them. We provide you with a CIO resource who partners with business leadership and existing IT resources to manage the organization's technology, develop a forward-looking IT plan and improve results with a focus on business and IT alignment. Plus, your Xigent vCIO is backed by a team of highly skilled resources in areas such as compute, cloud, storage, networking, security, applications, IT service and project management. With a full team of support, your vCIO can confidently advise on projects like IT-related decision-making, mitigating security risk, establishing a vision and IT strategy that aligns with the business, developing a detailed plan to execute the IT vision and strategy, managing the IT plan within budget and much more.

vCIO expertise with Result Driven IT methodology

Our vCIOs see every engagement as an opportunity to add business value for clients. The reality is that challenges, changing technology and business disruptions will impact your organization. What differentiates you from the competition is whether you have IT capabilities and strong leadership to keep your organization on the path to achieving business outcomes through technology. Xigent purposefully tailors our vCIO service and everything we do around our Result Driven IT methodology to help improve and transform your IT operations so you not only meet your IT goals, but your business goals too.



An effective result-driven CIO will strive to shift focus from lower value "react and maintain" IT activities to higher value "improve and transform" IT initiatives

Set Up an Appointment Today

Have questions? Our team of experts would love to speak with you.

Call 800-298-9543 or visit www.xigentsolutions.com/contact to find a time to chat and learn more

Why Xigent?

Result Driven IT

Xigent is committed to delivering greater business outcomes through IT excellence. We partner with you holistically, engaging as your local IT provider on a strategic and tactical level to help you succeed. At our core, we are:

Outcome Focused

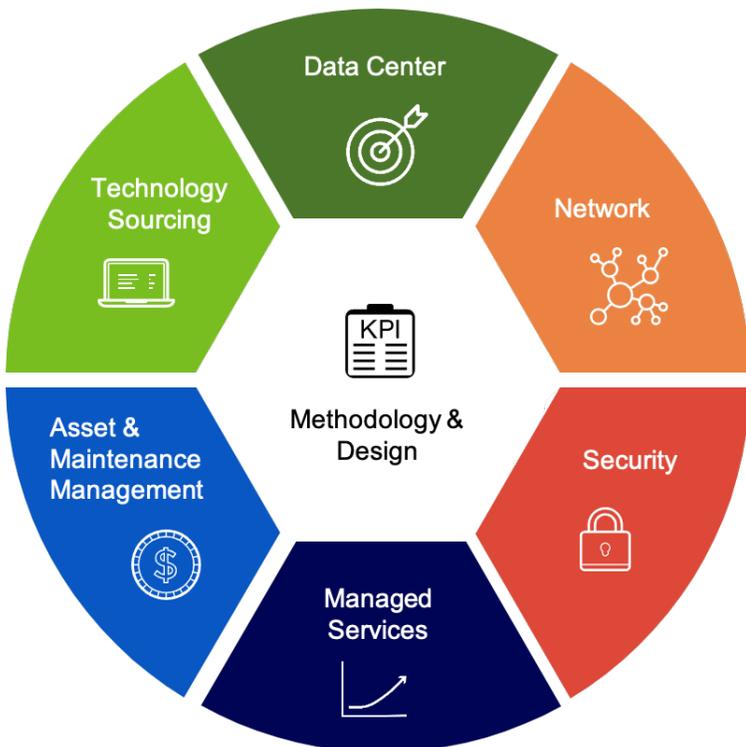
We help elevate IT to what it really should be—a critical component of your business success. Our team of experts work with you to take your IT projects to the next level by achieving goals and developing solutions to transform your organization. At Xigent, we don't sell boxes, we solve.

Process Driven

We leverage best-practice standards and a proven process that produces consistent results and establishes a Result Driven IT approach within your organization. At every step, we define success as more than properly functioning technology, we take pride in creating IT solutions that tie to desired business outcomes and capture the buy-in and approval of key players within your organization.

Intentionally Designed

We value right-fit relationships and client service in everything we do. That's why we specialize in IT services and solutions for mid to large organizations with a focus on the Midwest and Plains states.



Harness the Power of Result Driven IT for Your Organization

At Xigent, we use our comprehensive methodology to drive greater tactical and strategic business outcomes for your organization through technology sourcing, asset and maintenance management, managed services, and security, network and data center solutions.

Visit www.xigentsolutions.com to see our complete portfolio of services and products.